

## **Summary of Testimony**

In Re:

JEGA Movers, LLC

Docket No. 2020-188-T

Household Goods Application

Prefile Summary Owner Testimony

### **Introduction**

My name is James Aaron. I am appearing before the Public Service Commission of Carolina requesting a Class E (Household Goods Mover) Service certificate of Public convenience and Necessity for JEGA Movers, LLC. As the President and sole member of the company I believe that I am uniquely qualified to appear before the commission and provide this information.

### **Current Business Operations or Plan**

Our business plan is to start out in Richland County, South Carolina and to expand over a 3 to 5 year period encompassing the entire state; providing residential, commercial, military and household moving services.

Our plan is to advertise on Google, Facebook, Instagram, Snapchat and to develop and distribute flyers advertising the company. In addition, as soon as our application is approved plan to have our truck wrapped adding the name and telephone number as an additional marketing tool.

The company is solvent has access to over \$100,000 unencumbered savings as well as an SBA loan if needed.

### **Business Experience and Business Standing**

The company plans to provide local, long distance services including storage, piano moving and Trash outs.

The company currently has no judgments or certificates against it and neither do I personally. I have never been convicted of a felony crime in South Carolina or any other state.

I have studied the South Carolina laws and regulations which govern the operation of intrastate household goods movers. We plan to remain in strict compliance with such rules and regulations.

Neither the company nor I is currently certified in any other state or by any federal agency.

We have provided certain services such as local office moves but have had no complaints filed against us with the Better Business Bureau, Chamber of commerce, or any state or municipal agency.

### **Publication of Notice of Application**

The Notice was publicly filed in the State newspaper. Certification from the State was provided October 9, 2020 and was previously provided to the Commission.

### **Insurance policies and quotes**

We have secured a quote for insurance which is in compliance with all required limits to be effective immediately upon our application having been granted.

### **Financial Statement filed with the Commission**

The financial statement filed with the Commission remains current and valid in all material respects.

### **Proposed Rate Schedule**

We are aware that the rates filed with the commission are the only rates which may be charged for moving services performed under our Certificate. The rates

are all inclusive based upon location to destination. Special rates for pianos extreme TVs etc. have been detailed separately.

### **Personnel/employees**

The company currently has six employees and plans to add additional depending on growth. All our current employees have prior experience. We plan to Institute training programs and add materials which could be used for training future hires.

### **The territory we are seeking to be certified to serve**

Our application requests that would be permitted and approved to provide statewide services. This request is based upon our knowledge of the market and its needs as well as Shipper Witness testimony provided. It is our belief that there is ample demand in this market.

### **Equipment owned or leased**

Currently own a 26 foot box truck which has no liens attached. It is a 2015 international in excellent condition. In addition, we own other tools and equipment which will enable us to handle business contracted.

### **Bills of Lading**

We have previously provided to the Commission examples of Bills of Lading. We plan to prepare and provide Bills of Lading for each move.